

Tigers Realm Coal (TIG.AU)

Hong Kong

Company update

Global Natural Resources

Russian private equity steps up

Tigers Realm Coal (TIG) has completed an AUD62m placement at AUD0.165/share led by two Russian private equity investors. Proceeds will be used to complete the Project F (Amaam North) feasibility study, begin development of Project F and additional exploration drilling at Amaam/Amaam North. We view the fundraising as a major share price catalyst as it derisks the company with enhanced equity funding certainty, and geopolitical risk insurance is obtained with a Russian state company becoming a shareholder. We maintain our BUY rating but reduce our NPV-based target price to AUD0.46/share from AUD0.49/share due to slightly higher than forecast dilution.

- The big placement.** TIG has placed 375.9m shares at AUD0.165/share, equal to the last traded price on 2 December 2013, for total proceeds of AUD62m. The placement represents 71.7% of shares outstanding and was completed on terms near our modelling assumption that TIG would raise AUD70m at AUD0.17/share. Two established Russian private equity investors, Baring Vostok Capital and the state-owned Russian Direct Investment Fund, led the fundraising and will subscribe to AUD21.6m and AUD14.6m respectively with the AUD9.5m remainder allocated to new and existing shareholders.
- Funding certainty for Project F.** Proceeds from the placement will go a long way towards helping TIG realise first production from low capex, low cost 1mtpa Project F in DecH15E, and TIG now has a high quality share register with capacity to support future funding requirements. We assume that TIG will need to supplement this placement with c. AUD70m of debt and c. AUD20m of equity, although this would be lower, and possibly the last equity raising if management's AUD52m preproduction capex target for Project F is achieved.
- Maintain BUY.** We maintain our BUY rating but reduce our NPV-based target price to AUD0.46/share from AUD0.49/share due to slightly higher than forecast dilution. Risks to our TP are reduced with the additional equity in our view but the TIG share price remains depressed by weak coking coal prices.

BUY

Price: A\$0.17

Target: A\$0.46 (prev: A\$0.49)

Forecast Total Return: 178.8%

Market Cap: A\$86m

EV: A\$85m

Average daily volume: 89k

Financials and valuation

Year end: 31 December

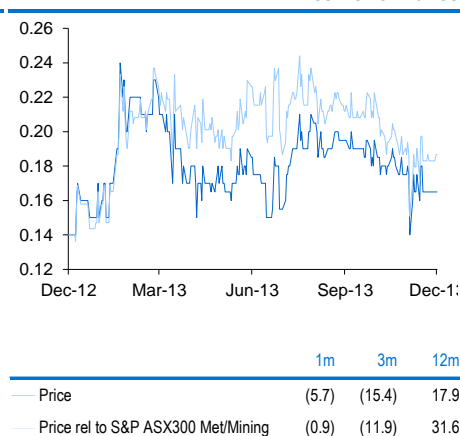
	2011A	2012A	2013E	2014E	2015E
Revenue (A\$m)	0.0	0.0	0.0	0.0	0.0
EBITDA (A\$m)	(8.2)	(7.6)	(22.0)	(25.3)	(20.6)
EBITA (A\$m)	-	-	-	-	-
PBT (normalised) (A\$m)	(8.1)	(7.4)	(21.3)	(24.0)	(21.7)
Net Income (normalised) (A\$m)	(8.7)	(8.4)	(25.5)	(24.0)	(21.7)
EPS (norm. cont.) – FD (c)	(2.3)	(2.0)	(3.8)	(2.6)	(2.2)
FCFPS - FD (c)	(4.9)	(5.1)	(4.3)	(6.2)	(5.3)
DPS (c)	0.0	0.0	0.0	0.0	0.0
PE (normalised) (x)	(7.2)	(8.3)	(4.3)	(6.2)	(7.7)
EV/sales (x)	-	-	-	-	-
EV/EBITDA (x)	(10.5)	(11.3)	(3.9)	(3.4)	(4.1)
FCF yield (%)	(29.4)	(30.8)	(25.8)	(37.5)	(32.4)
Dividend yield (%)	0.0	0.0	0.0	0.0	0.0

Source: Company accounts/Investec Securities estimates

Investec acts as broker and/or advisor to Tigers Realm Coal

Readers in all geographies please refer to important disclosures and disclaimers starting on page 5. In the United Kingdom this document is a MARKETING COMMUNICATION. It has not been prepared in accordance with the rules in the FCA Conduct of Business Sourcebook designed to promote the independence of research and is also not subject to any prohibition on dealing ahead of the dissemination of research. Full analyst contact details are shown on the back page. The global contacts include: Andrew Fitchie (EU), Leon van Heerden (SA) and Matthew Whittall (HK). **This document has not been approved by a Supervisory Analyst and may not be distributed in the US to any US person, including institutional clients.**

Price Performance



Source: FactSet

Analyst details:

Matthew Whittall

(852) 3187 5075

matthew.whittall@investec.com.hk

Leavitt Pope

(852) 3187 5074

leavitt.pope@investec.com.hk

Figure 1: Tigers Real Coal (TIG AU) detailed financials and valuation assumptions, Dec YE

Income statement, AUDm	2011A	2012A	2013E	2014E	2015E
Revenue	0.0	0.0	0.0	0.0	0.0
Cash cost of revenue	(0.0)	(0.0)	0.0	0.0	0.0
Gross profit	0.0	0.0	0.0	0.0	0.0
Corporate and other	(8.2)	(7.6)	(22.1)	(25.3)	(20.6)
EBITDA	(8.2)	(7.6)	(22.0)	(25.3)	(20.6)
Depreciation and amortisation	0.0	0.0	0.0	0.0	0.0
EBIT	(8.2)	(7.6)	(22.0)	(25.3)	(20.6)
Finance expense	0.1	0.2	0.7	1.3	(1.1)
Tax expense	(1.4)	(2.3)	(1.6)	0.0	0.0
Noncontrolling interest	0.7	1.2	(2.5)	0.0	0.0
Net attributable profit, normalised	(8.7)	(8.4)	(25.5)	(24.0)	(21.7)
Nonoperating, exceptional & discontinued items	26.4	(11.3)	(5.1)	0.0	0.0
Net attributable profit, reported	17.7	(19.8)	(30.6)	(24.0)	(21.7)

Balance sheet, AUDm	2011A	2012A	2013E	2014E	2015E
Cash	21.0	8.5	22.7	6.9	2.5
Receivables	6.2	2.9	4.0	4.0	4.0
Inventories	0.0	0.0	0.0	0.0	0.0
Other current assets	0.0	0.0	0.0	0.0	0.0
Total current assets	27.2	11.4	26.7	10.9	6.5
PP&E, mineral properties & investments	128.4	131.4	154.4	186.4	218.4
Other noncurrent assets	0.0	0.0	0.0	0.0	0.0
Total noncurrent assets	128.4	131.4	154.4	186.4	218.4
Total assets	155.6	142.9	181.2	197.4	224.9
Payables	3.3	1.9	2.7	2.5	2.3
Short term borrowings	0.0	0.0	0.0	0.0	29.5
Other current liabilities	0.0	0.0	0.0	0.0	0.0
Total current liabilities	3.3	1.9	2.7	2.5	31.7
Long term borrowings	0.0	0.0	0.0	0.0	0.0
Other noncurrent liabilities	37.0	34.3	54.3	54.3	54.3
Total noncurrent liabilities	37.0	34.3	54.3	54.3	54.3
Total liabilities	40.3	36.2	57.0	56.8	86.1
Total attributable equity	83.9	73.8	102.3	118.7	117.0
Noncontrolling interest	31.4	32.9	21.9	21.9	21.9
Total equity	115.3	106.7	124.2	140.5	138.8

Cashflow statement, AUDm	2011A	2012A	2013E	2014E	2015E
Net receipts/payments	(9.7)	(3.5)	(20.4)	(25.5)	(20.8)
Net finance receipts/payments	(0.2)	0.0	0.4	1.3	(1.1)
Net income tax receipts/payments	1.4	(0.0)	0.0	0.0	0.0
Other operating cashflow	0.0	0.0	0.0	0.0	0.0
Operating cashflow	(8.5)	(3.5)	(20.0)	(24.2)	(21.9)
Capex and business investment payments	(9.9)	(18.1)	(8.3)	(32.0)	(32.0)
Other investing cashflow	0.0	(0.0)	0.2	0.0	0.0
Investing cashflow	(9.9)	(18.1)	(8.1)	(32.0)	(32.0)
Net borrowings	(5.3)	0.0	0.0	0.0	29.5
Net equity issuance	46.7	9.2	42.5	40.4	20.0
Dividends	0.0	0.0	0.0	0.0	0.0
Other financing cashflow	(2.1)	0.0	0.0	0.0	0.0
Total financing cashflow	39.4	9.2	42.5	40.4	49.5
Forex impact on cash held	0.0	0.0	(0.2)	0.0	0.0
Net increase (decrease) in cash	21.0	(12.5)	14.2	(15.8)	(4.4)

Per share data	2011A	2012A	2013E	2014E	2015E
Shares outstanding - end period, m	364	418	655	900	1,000
Shares outstanding - diluted, m	379	426	663	908	1,008
EPS, AUD/share	(0.023)	(0.020)	(0.038)	(0.026)	(0.022)
EPS growth, %	na	na	na	na	na
FCF, AUD/share	(0.049)	(0.051)	(0.043)	(0.062)	(0.053)
FCF growth, %	na	na	na	na	na
Dividend, AUD/share	0.000	0.000	0.000	0.000	0.000
Dividend payout ratio, %	0.0%	0.0%	0.0%	0.0%	0.0%

Sensitivity to a 10% change in	2011A	2012A	2013E	2014E	2015E
Earnings - realised coal price, %				na	
Earnings - cash costs, %				na	
Amaam North NPV sensitivity - realised coal price, %				28.2%	
Amaam North NPV sensitivity - cash costs %				-14.4%	

Price assumptions, USD/t	2011A	2012A	2013E	2014E	2015E
Realised coal price, FOB Russia	na	na	na	na	na
Thermal coal, FOB Australia	120.78	94.64	83.64	83.75	88.75
Hard coking coal, FOB Australia	288.75	209.00	158.50	165.00	180.00
AUD/USD currency - average, x	1.03	1.04	0.97	0.93	0.91
AUD/USD currency - end period, x	1.02	1.04	0.94	0.92	0.90
USD/RUB currency - average, x	29.4	31.1	31.7	30.8	30.0
USD/RUB currency - end period, x	30.0	31.5	32.4	30.5	30.0

Production volume, mt (attributable)	2011A	2012A	2013E	2014E	2015E
Run-of-mine production	0.00	0.00	0.00	0.00	0.11
Saleable production	0.00	0.00	0.00	0.00	0.11
Sales	0.00	0.00	0.00	0.00	0.00

Costs, USD/t (saleable)	2011A	2012A	2013E	2014E	2015E
Total cash costs - mining	na	na	na	na	na
Total cash costs - processing	na	na	na	na	na
Total cash costs - transportation	na	na	na	na	na
Total cash costs - other incl royalties/SG&A	na	na	na	na	na
Total cash costs	na	na	na	na	na
Depreciation and amortisation	na	na	na	na	na
Total costs	na	na	na	na	na

Resources & reserves, mt (attributable)	2011A	2012A	2013E	2014E	2015E
Resources & reserves	247.8	329.6	351.0	351.0	350.9
Reserves	0.0	0.0	0.0	0.0	(0.1)

Performance ratios	2011A	2012A	2013E	2014E	2015E
EBITDA margin, %	na	na	na	na	na
Operating margin, %	na	na	na	na	na
Net margin, %	na	na	na	na	na
Effective tax rate, %	-17.1%	-30.6%	-7.7%	0.0%	0.0%
ROA, %	neg	neg	neg	neg	neg
ROE, %	neg	neg	neg	neg	neg
ROIC, %	neg	neg	neg	neg	neg
Net finance expense, AUDm	0	0	1	1	(1)
Net finance expense coverage ratio, x	neg	neg	neg	neg	neg
Total debt, AUDm	0	0	0	0	29
Net debt (cash), AUDm	(21)	(9)	(23)	(7)	27
Gearing = ND/(ND+E), %	0.0%	0.0%	0.0%	0.0%	16.3%

Valuation ratios	2011A	2012A	2013E	2014E	2015E
Share price, AUD/share	0.27	0.16	0.17	0.17	0.17
Market cap, AUDm	102	68	109	150	166
Enterprise value, AUDm	81	60	87	143	193
P/NPV, x	na	na	na	na	na
PEarnings, x	(11.7)	(8.1)	(4.3)	(6.2)	(7.7)
P/FCF, x	(5.6)	(3.2)	(3.9)	(2.7)	(3.1)
P/Sales revenue, x	>99	>99	>99	>99	>99
P/Book value, x	1.19	0.89	1.14	1.37	1.58
EV/NPV (unlevered), x	na	na	na	na	na
EV/EBITDA, x	(10.0)	(7.9)	(3.9)	(5.6)	(9.4)
EV/FCF (unlevered), x	(4.4)	(2.7)	(3.0)	(2.5)	(3.7)
EV/Sales revenue, x	>99	>99	>99	>99	>99
Dividend yield, %	0.0%	0.0%	0.0%	0.0%	0.0%
EV/Reserves, USD/t	na	na	na	na	na
EV/Resources & reserves, USD/t	0.33	0.19	0.23	0.37	0.50
EV/Production (run-of-mine), USD/t	na	na	na	na	1,541
EV/Production (saleable), USD/t	na	na	na	na	1,541

NPV - 10% discount rate, AUDm	2011A	2012A	2013E	2014E	2015E
Amaam North NPV				291	
Amaam project NPV - 70% discounted				126	
Net cash (debt)				7	
NPV				423	
NPV, AUD/share				0.46	

Source: Company accounts, Investec Securities estimates

These are standardised Investec summary financials; refer to Page 2 for analysts' detailed financials including valuation assumptions and current valuation metrics.

Summary Financials (A\$m)

Year end: 31 December

Income Statement	2011	2012	2013E	2014E	2015E
Revenue	0.0	0.0	0.0	0.0	0.0
EBITDA	(8.2)	(7.6)	(22.0)	(25.3)	(20.6)
Depreciation and amortisation	0.0	0.0	0.0	0.0	0.0
Operating profit	(8.2)	(7.6)	(22.0)	(25.3)	(20.6)
Other income	-	-	-	-	-
Net interest	0.1	0.2	0.7	1.3	(1.1)
Share-based-payments	-	-	-	-	-
PBT (normalised)	(8.1)	(7.4)	(21.3)	(24.0)	(21.7)
Impairment of acquired intangibles	-	-	-	-	-
Non-recurring items/exceptionals	-	-	-	-	-
PBT (reported)	-	-	-	-	-
Taxation	(1.4)	(2.3)	(1.6)	0.0	0.0
Minorities & preference dividends	0.7	1.2	(2.5)	0.0	0.0
Discontinued/assets held for sale	-	-	-	-	-
Net Income (normalised)	(8.7)	(8.4)	(25.5)	(24.0)	(21.7)
Attributable profit	(8.7)	(8.4)	(25.5)	(24.0)	(21.7)
EPS (reported)	-	-	-	-	-
EPS (norm., cont.) – FD (c)	(2.3)	(2.0)	(3.8)	(2.6)	(2.2)
EPS (norm., cont., IAS19R adj.) – FD	-	-	-	-	-
DPS (c)	0.0	0.0	0.0	0.0	0.0
Average number of group shares - FD (m)	378.7	426.2	663.3	908.2	1,008.2
Average number of group shares (m)	363.9	418.2	655.2	900.1	1,000.1
Total number of shares in issue (m)	363.9	418.2	655.2	900.1	1,000.1
Cash Flow	2011	2012	2013E	2014E	2015E
Operating profit	(8.2)	(7.6)	(22.0)	(25.3)	(20.6)
Depreciation & amortisation	0.0	0.0	0.0	0.0	0.0
Other cash and non-cash movements	1.0	1.8	-	-	-
Change in working capital	(2.5)	2.2	2.9	(0.2)	(0.2)
Operating cash flow	(9.7)	(3.5)	(20.4)	(25.5)	(20.8)
Interest	(0.2)	0.0	0.4	1.3	(1.1)
Tax paid	1.4	(0.0)	0.0	0.0	0.0
Dividends from associates and JVs	-	-	-	-	-
Cash flow from operations	(8.5)	(3.5)	(20.0)	(24.2)	(21.9)
Maintenance capex	(9.9)	(18.1)	(8.3)	(32.0)	(32.0)
Free cash flow	(18.4)	(21.6)	(28.3)	(56.2)	(53.9)
Expansionary capex	-	-	-	-	-
Exceptionals and discontinued operations	-	-	-	-	-
Other financials	(2.1)	(0.0)	0.2	0.0	0.0
Acquisitions	-	-	-	-	-
Disposals	-	-	-	-	-
Net share issues	46.7	9.2	42.5	40.4	20.0
Dividends paid	0.0	0.0	0.0	0.0	0.0
Change in net cash	26.3	(12.5)	14.2	(15.8)	(33.9)
Net cash/(debt)	21.0	8.5	22.7	6.9	(27.0)
FCFPS - FD (c)	(4.9)	(5.1)	(4.3)	(6.2)	(5.3)
Balance Sheet	2011	2012	2013E	2014E	2015E
Property plant and equipment	128.4	131.4	154.4	186.4	218.4
Intangible assets	0.0	0.0	0.0	0.0	0.0
Investments and other non current assets	-	-	-	-	-
Cash and equivalents	21.0	8.5	22.7	6.9	2.5
Other current assets	6.2	2.9	4.0	4.0	4.0
Total assets	155.6	142.9	181.2	197.4	224.9
Total debt	0.0	0.0	0.0	0.0	(29.5)
Preference shares	0.0	0.0	0.0	0.0	0.0
Other long term liabilities	(37.0)	(34.3)	(54.3)	(54.3)	(54.3)
Provisions & other current liabilities	(3.3)	(1.9)	(2.7)	(2.5)	(2.3)
Pension deficit and other adjustments	-	-	-	-	-
Total liabilities	(40.3)	(36.2)	(57.0)	(56.8)	(86.1)
Net assets	115.3	106.7	124.2	140.5	138.8
Shareholder's equity	83.9	73.8	102.3	118.7	117.0
Minority interests	31.4	32.9	21.9	21.9	21.9
Total equity	115.3	106.7	124.2	140.5	138.8
Net working capital	9.5	4.8	6.7	6.5	6.3
NAV per share (c)	22.2	17.3	15.4	13.1	11.6

Source: Company accounts, Investec Securities estimates

These are standardised Investec summary financials; refer to Page 2 for analysts' detailed financials including valuation assumptions and current valuation metrics.

Calendarised Valuation

Year end: 31 December

	2011	2012	2013E	2014E
Calendar PE (x)	(7.2)	(8.3)	(4.3)	(6.2)
Calendar Price/NAVPS (x)	0.7	1.0	1.1	1.3
EV/sales (x)	n.m.	n.m.	n.m.	n.m.
EV/EBITDA (x)	(10.5)	(11.3)	(3.9)	(3.4)
FCF yield (%)	(29.4)	(30.8)	(25.8)	(37.5)
Dividend yield (%)	0.0	0.0	0.0	0.0

Source: Company accounts, Investec Securities estimates

Ratios and Metrics

Year end: 31 December

Ratios and metrics	2011	2012	2013E	2014E	2015E
Revenue growth (y-on-y) (%)	-	36.7	121.1	-	-
EBITDA growth (y-on-y) (%)	-	-	-	-	-
Net income (normalised) growth (yoy)	-	-	-	-	-
EPS (normalised) growth (y-on-y) (%)	-	-	-	-	-
FCFPS growth (y-on-y) (%)	-	-	-	-	-
NAVPS growth (y-on-y) (%)	-	(21.9)	(10.9)	(15.3)	(11.2)
DPS growth (y-on-y) (%)	-	-	-	-	-
Interest cover (x)	-	-	-	-	-
Net debt/EBITDA (x)	2.6	1.1	1.0	0.3	(1.3)
Net debt/equity (%)	(17.4)	(7.1)	(17.5)	(4.2)	20.1
Net gearing (%)	(22.3)	(8.7)	(22.4)	(5.2)	16.3
Dividend cover (x)	n.m.	n.m.	n.m.	n.m.	n.m.
EBITDA margin (%)	(58,657.0)	(39,902.1)	(52,494.0)	n.m.	n.m.
Operating profit margin (%)	-	-	-	-	-
ROE (%)	(10.4)	(11.4)	(24.9)	(20.2)	(18.6)
ROCE (%)	(5.4)	(5.4)	(12.4)	(13.0)	(10.7)
NWC/revenue (%)	68,437.6	25,347.4	15,876.5	n.m.	n.m.
Tax rate (normalised) (%)	-	-	-	-	-
Tax rate (reported) (%)	-	-	-	-	-

Source: Company accounts, Investec Securities estimates

Disclosures

Third party research disclosures

This report has been produced by a non-member affiliate of Investec Securities (US) LLC and is being distributed as third-party research by Investec Securities (US) LLC in the United States. This Report is not intended for use by or distribution to US corporations or businesses that do not meet the definition of a major institutional investor in the United States, or for use by or distribution to any individuals who are citizens or residents of the United States. Investec Securities (US) LLC accepts responsibility for the issuance of this report when distributed in the United States to entities who meet the definition of a US major institutional investor.

Analyst certification

Each research analyst responsible for the content of this research report, in whole or in part, and who is named herein, attests that the views expressed in this research report accurately reflect his or her personal views about the subject securities or issuers. Furthermore, no part of his or her compensation was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed by that research analyst in this research report.

Managing conflicts

Investec Securities (Investec) has investment banking relationships with a number of companies covered by our Research department. In addition we may seek an investment banking relationship with companies referred to in this research. As a result investors should be aware that the firm may have a conflict of interest which could be considered to have the potential to affect the objectivity of this report. Investors should consider this report as only a single factor in making their investment decision.

Research recommendations framework

Investec Securities bases its investment ratings on a stock's expected total return (ETR) over the next 12 months (with total return defined as the expected percentage change in price plus the projected dividend yield). Our rating bands take account of differences in costs of capital, risk premia and required rates of return in the various markets that we cover. Prior to 21st January 2013 our rating system for European stocks was: Sell ETR <-10%, Hold ETR -10% to 10%, Buy ETR >10%. From 21st January 2013 any research produced will be on the new framework set out in the tables below. Prior to 11th March 2013, our rating system for South African stocks was: Sell ETR <10%, Hold ETR 10% to 20%, Buy ETR >20%. From 11th March 2013, any research produced on South African stocks will be on the new framework set out in the table below.

Stock ratings for European stocks

Stock ratings for research produced by Investec Bank plc

	Expected total return		All stocks		Corporate stocks	
	12m performance	Count	% of total	Count	% of total	
Buy	greater than 10%	163	52%	79	48%	
Hold (inc. Reduce/Add)	0% to 10%	118	38%	17	14%	
Sell	less than 0%	30	10%	0	0%	

Source: Investec Securities estimates

Stock ratings for South African stocks

Stock ratings for research produced by Investec Securities Limited

	Expected total return		All stocks		Corporate stocks	
	12m performance	Count	% of total	Count	% of total	
Buy	>15%	18	39%	4	22%	
Hold	5% to 15%	10	39%	3	17%	
Sell	<5%	10	22%	3	30%	

Source: Investec Securities estimates

Stock ratings for Hong Kong stocks

Stock ratings for research produced by Investec Capital Asia Limited

	Expected total return		All stocks		Corporate stocks	
	12m performance	Count	% of total	Count	% of total	
Buy	greater than 10%	4	50%	2	50%	
Hold (inc. Reduce/Add)	0% to 10%	2	25%	0	0%	
Sell	less than 0%	2	25%	0	0%	

Source: Investec Securities estimates

For European and Hong Kong stocks, within the Hold banding, an Add rating may be (optionally) applied if the analyst is positive on the stock and the ETR is greater than 5%; a Reduce rating may be (optionally) applied if the analyst is negative on the stock and the ETR is less than 5%.

Not rated (N/R) is applied to any stock where we have no formal rating and price target. Under Review (U/R) can be applied to an analyst's rating, price target and/or forecasts for a limited time period and indicates that new information is available that has not yet been fully digested by the analyst. We review ratings across our coverage universe every month at which point we seek to ensure price targets and ratings, are aligned, other than during periods of extreme volatility.

The subject company may have been given access to a pre-published version of this report (with recommendation and price target redacted) to verify factual information only.













Investec may act as a liquidity provider in the securities of the subject company/companies included in this report.

For full disclosures, please visit: <https://images.investec.com/group/online/investment-banking/WDisc.pdf>

Our policy on managing actual or potential conflicts of interest can be found at: <https://images.investec.com/group/online/investment-banking/Conflicts Policy.pdf>

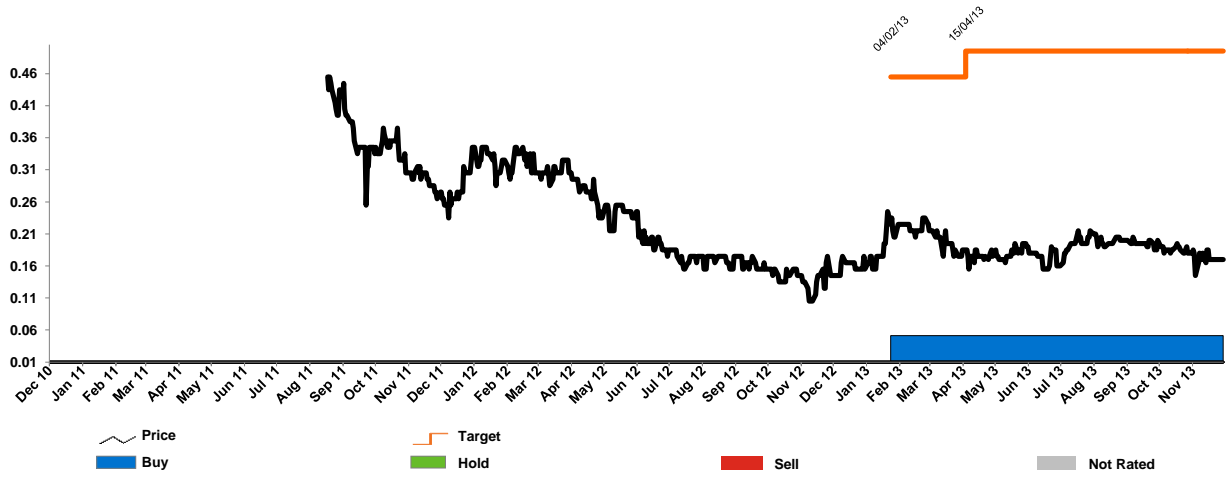
Company disclosures

Tigers Realm Coal 

Key:  Investec has received compensation from the company for investment banking services within the past 12 months,  Investec expects to receive or intends to seek compensation from the company for investment banking services in the next 6 months,  Investec has been involved in managing or co-managing a primary share issue for the company in the past 12 months,  Investec has been involved in managing or co-managing a secondary share issue for the company in the past 12 months,  Investec makes a market in the securities of the company,  Investec holds/has held more than 1% of common equity securities in the company in the past 90 days,  Investec is broker and/or advisor to the company,  The company holds/has held more than 5% of common equity securities in Investec in the past 90 days,  The analyst is a director or officer of the company,  The analyst has a holding in the subject company,  The analyst has traded in the securities of the company in the last 30 days.  Investec Bank (Australia) Ltd holds 1% or more of a derivative referenced to the securities of the company

Recommendation history (for the last 3 years to previous day's close)

Tigers Realm Coal (TIG.AU) – Rating Plotter as at 12 Dec 2013



Source: Investec Securities / FactSet

Important Disclaimer – please read

Investec Securities:

In the United Kingdom refers to Investment Banking & Securities a division of Investec Bank plc.

Investec Bank plc is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority and is a member of the London Stock Exchange.

Registered in England No. 489604

Registered Office Address:

2 Gresham Street London EC2V 7QP

In South Africa refers to Investec Securities (Pty) Ltd an authorised financial services provider and a member of the JSE Limited.

Registered in South Africa Number 1972/008905/07

Registered Office Address:

100 Grayston Drive Sandown

In Australia refers to Investec Securities a division of Investec Bank (Australia) Ltd.

Investec Bank (Australia) Ltd is authorised and regulated by the Australian Securities & Investments Commission (Licence Number 234975, ABN 55 071 292 594)

Registered Office Address:

Level 23

**Chiffley tower
2 Chiffley Square
Sydney, NSW 2000**

In Hong Kong refers to Investec Capital Asia Limited a Securities and Futures Commission licensed corporation (Central Entity Number AFT069).

Registered Office Address:

**Suite 3609, 36/F, Two International Finance Centre
8 Finance Street, Central
Hong Kong**

Further details of Investec Office locations, including postal addresses and telephone/fax contact details:

www.investec.com/offices

Key Global Contacts

United Kingdom

Andrew Fitchie

+44 (0)20 7597 5084

andrew.fitchie@investec.co.uk

South Africa

Leon van Heerden

+27 11 286 7941

leon.vanheerden@investec.co.za

Hong Kong

Matthew Whittall

+ 852 3187 5075

matthew.whittall@investec.com.hk

Analyst(s)

Matthew Whittall

(852) 3187 5075

matthew.whittall@investec.com.hk

Leavitt Pope

(852) 3187 5074

leavitt.pope@investec.com.hk

For the purposes of this disclaimer, "Investec Securities" shall mean: (i) Investec Bank plc ("IBP"); (ii) Investec Securities (Pty) Ltd ("ISL"); (iii) Investec Bank (Australia) Limited ("IBAL"); (iv) Investec Capital Asia Limited ("ICAL") and (v) from time to time, in relation to any of the foregoing entities, the ultimate holding company of that entity, a subsidiary (or a subsidiary of a subsidiary) of that entity, a holding company of that entity or any other subsidiary of that holding company, and any affiliated entity of any such entities. "Investec Affiliates" shall mean any directors, officers, representatives, employees, advisers or agents of any part of Investec Securities. This research report has been issued solely for general information and should not be considered as an offer or solicitation of an offer to sell, buy or subscribe to any securities or any derivative instrument or any other rights pertaining thereto.

This research may have been issued to you by one entity within Investec Securities in the fulfilment of another Investec Securities entity's agreement to do so. In doing so, the entity providing the research is in no way acting as agent of the entity with whom you have any such agreement and in no way is standing as principal or a party to that arrangement. The information in this report has been compiled by Investec Securities from sources believed to be reliable, but neither Investec Securities nor any Investec Affiliates accept liability for any loss arising from the use hereof or makes any representations as to its accuracy and completeness. Any opinions, forecasts or estimates herein constitute a judgement as at the date of this report. There can be no assurance that future results or events will be consistent with any such opinions, forecasts or estimates. Past performance should not be taken as an indication or guarantee of future performance, and no representation or warranty, express or implied is made regarding future performance. The information in this research report and the report itself is subject to change without notice.

This research report as well as any other related documents or information may be incomplete, condensed and/or may not contain all material information concerning the subject of the research and/or its group companies (including subsidiaries): its accuracy cannot be guaranteed. There is no obligation of any kind on Investec Securities or any Investec Affiliates to update this research report or any of the information, opinions, forecasts or estimates contained herein. Investec Securities (or its directors, officers or employees) may, to the extent permitted by law, own or have a position in the securities or financial instruments (including derivative instruments or any other rights pertaining thereto) of any company or related company referred to herein, and may add to or dispose of any such position or may make a market or act as a principal in any transaction in such securities or financial instruments. Directors of Investec Securities may also be directors of any of the companies mentioned in this report. Investec Securities may from time to time provide or solicit investment banking, underwriting or other financial services to, for or from any company referred to herein. Investec Securities (or its directors, officers or employees) may, to the extent permitted by law, act upon or use the information or opinions presented herein, or research or analysis on which they are based prior to the material being published. Investec Securities may have issued other reports that are inconsistent with, and reach different conclusions from, the information presented in this report. Those reports reflect the different assumptions, views and analytical methods of the analysts who prepared them. The value of any securities or financial instruments mentioned in this report can fall as well as rise. Foreign currency denominated securities and financial instruments are subject to fluctuations in exchange rates that may have a positive or adverse effect on the value, price or income of such securities or financial instruments. Certain transactions, including those involving futures, options and other derivative instruments, can give rise to substantial risk and are not suitable for all investors. This report does not contain advice. Specifically, it does not take into account the objectives, financial situation or needs of any particular person. Investors should not do anything or forebear to do anything on the basis of this report. Before entering into any arrangement or transaction, investors must consider whether it is appropriate to do so based on their personal objectives, financial situation and needs and seek financial advice where needed.

No representation or warranty, express or implied, is or will be made in relation to, and no responsibility or liability is or will be accepted by Investec Securities or any Investec Affiliates as to, or in relation to, the accuracy, reliability, or completeness of the contents of this research report and each entity within Investec Securities (for itself and on behalf of all Investec Affiliates) hereby expressly disclaims any and all responsibility or liability for the accuracy, reliability and completeness of such information or this research report generally.

The securities or financial instruments described herein may not have been registered under the US Securities Act of 1933, and may not be offered or sold in the United States of America or to US persons unless they have been registered under such Act, or except in compliance with an exemption from the registration requirements of such Act. US entities that are interested in trading securities listed in this report should contact a US registered broker dealer.

This report and the distribution of this report do not constitute an offer or an invitation to offer to the Hong Kong or Singaporean public to acquire, dispose of, subscribe for or underwrite any securities or related financial instruments. Neither this research report nor the information contained in it is intended to be an offer to any person, or to induce or attempt to induce any person to enter into or to offer to enter into any agreement for or with a view to acquiring, disposing of, subscribing for or underwriting securities. The distribution of this document in other jurisdictions may be prohibited by rules, regulations and/or laws of such jurisdiction. Any failure to comply with such restrictions may constitute a violation of United States securities laws or the laws of any such other jurisdiction.

For readers of this report in: **South Africa:** this report is produced by ISL an authorised financial services provider and a member of the JSE Limited. **United Kingdom and Europe:** this report is produced by IBP and was prepared by the analyst named in this report. IBP is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority. This report may only be issued to professional clients, eligible counterparties and investment professionals, as described in S19 of the Financial Services and Markets Act 2000 (Financial Promotions) Order 2005 and is not intended for retail clients. **Australia:** this report is produced by IBAL holder of Australian Financial Services License No. 234975 only to 'Wholesale Clients' as defined by S761G of the Corporations Act 2001. **Hong Kong:** this report is distributed in Hong Kong by ICAL, a Securities and Futures Commission licensed corporation (Central Entity Number AFT069) and is intended for distribution to professional investors (as defined in the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong)) only. This report is personal to the recipient and any unauthorised use, redistribution, retransmission or reprinting of this report (whether by digital, mechanical or other means) is strictly prohibited. **Singapore:** this report is produced by IBAL. This document may only be distributed in Singapore to institutional investors (within the meaning of the Financial Advisers Act, Cap 110), and is personal to the recipient and not for general circulation in Singapore. It may not be reproduced in any form. By accepting this report, you confirm that you are an "institutional investor" and agree to be bound by the foregoing limitations. **Canada:** this report is issued by IBAL, and may only be issued to persons in Canada who are able to be categorised as a "permitted client" under National Instrument 31-103 Registration Requirements and Exemptions or to any other person to whom this report may be lawfully directed. This report may not be relied upon by any person other than the intended recipient.

This publication is confidential for the information of the addressee only and may not be reproduced in whole or in part, copies circulated, or disclosed to another party, without the prior written consent of an entity within Investec Securities. Securities referred to in this research report may not be eligible for sale in those jurisdictions where an entity within Investec Securities is not authorised or permitted by local law to do so. In the event that you contact any representative of Investec Securities in connection with receipt of this research, including any analyst, you should be advised that this disclaimer applies to any conversation or correspondence that occurs as a result, which is also engaged in by Investec Securities and any relevant Investec Affiliate solely for the purposes of providing general information only. Any subsequent business you choose to transact shall be subject to the relevant terms thereof. We may monitor e-mail traffic data and the content of email. Calls may be monitored and recorded. Investec Securities does not allow the redistribution of this report to non-professional investors or persons outside the jurisdictions referred to above and Investec Securities cannot be held responsible in any way for third parties who effect such redistribution or recipients thereof. © 2013

Investec Global Natural Resources Research Team:

UK

Hunter Hillcoat
Tel: +44 (0) 20 7597 5182
hunter.hillcoat@investec.co.uk

Marc Elliott
Tel: +44 (0) 20 7597 5189
marc.elliott@investec.co.uk

Louise Collinge
Tel: +44 (0) 20 7597 5779
louise.collinge@investec.co.uk

South Africa

Albert Minassian
Tel: +27 (0) 21 416 1454
albert.minassian@investec.co.za

Hong Kong

Matthew Whittall
Tel: +852 3187 5075
matthew.whittall@investec.com.hk

Leavitt Pope
Tel: +852 3187 5074
leavitt.pope@investec.com.hk

Investec Global Natural Resources Sales Team:

UK

Jamie Campbell
Tel: +44 (0) 20 7597 5038
jamie.campbell@investec.co.uk

South Africa

Hayden Smith
Tel: +27 (0) 21 416 1401
hayden.smith@investec.co.za

Hong Kong

Will Robbins
Tel: +852 3187 5098
will.robbins@investec.com.hk

Alistair Roberts

Tel: +852 3187 5097
alistair.roberts@investec.com.hk

USA

Rory Macfarlane
Tel: + 1 212 2595604
rory.macfarlane@investecsecurities.com

Thomas Lawrence

Tel: + 1 212 2595604
thomas.lawrence@investecsecurities.com

Investec Global Natural Resources Corporate Finance Team:

UK

Jeremy Wrathall
Tel: +44 (0) 20 7597 4180
jeremy.wrathall@investec.co.uk

South Africa

George Nakos
Tel: +27 (0) 11 286 7311
george.nakos@investec.co.za

India

Nanda Menon
Tel: +44 (0) 20 7597 5117
Nanda.menon@investec.co.uk



United Kingdom
Investec Bank plc
2 Gresham Street
London EC2V 7QP
United Kingdom
Telephone: +44 20 7597 5000
Fax: +44 20 7597 4070

USA - New York
Investec Securities (US)
15th Floor, 666 Fifth Avenue
New York NY 10103
USA
Telephone: +1 212 259 5600
Fax: +1 917 206 5102

South Africa - Johannesburg
Investec Securities Ltd
PO Box 78055
Sandton 2146
South Africa
Telephone: +27 11 286 7000
Fax: +27 11 286 9923

Australia
Investec Australia
Level 23, 2 Chifley Square
Sydney NSW 2000
Australia
Telephone: +61 2 9236 0000
Fax: +61 2 9293 2002

South Africa - Cape Town
Investec Securities Ltd
PO Box 4059
Cape Town 8000
South Africa
Telephone: +27 21 416 3000
Fax: +27 21 416 3598

Hong Kong
Suite 3609, 36/F,
Two International Finance Centre
8 Finance Street, Central
Hong Kong
Telephone: +852 3187 5000
Fax: +852 2524 3360

Canada - Ontario
Investec Canada
66 Wellington Street West,
P.O.Box307,Toronto-Dominion Centre
Toronto, ONTARIO, M5K 1K2
Telephone: +14 1 668 72400

India
902, The capital
Plot no C-70, G Block
Bandra Kurla Complex, Bandra (East)
Mumbai – 400051, India
Telephone: +91 (22) 6136 7411
Fax: +44 (20) 7597 5117